
Job Description: Fundraiser

Accountable to:	Pioneers Europe Mobilization Office Director; Pioneers Nederland Mobilization Office Director
Term:	Appointed for a trial period of 3 months, then could be extended
Scope:	All of Europe except the UK
Work Location:	Hilversum, Netherlands preferred; remote also possible
Hours:	8-16 hrs., preferred longer

Position Summary

We're looking for someone with a passion for God and passion to reach the unreached around the world by developing a financial support base for Pioneers Europe (PIEU) and Pioneers Nederland (PINL) office needs and for field projects. Do you love inspiring, encouraging, and enabling God's people to give their finances for furthering God's work among the unreached? Then this position might be for you! This person will create and implement the fundraising strategy for PIEU and PINL and develop a team as necessary.

So, we offer a workplace where you can use your gifts and skills to help reach the unreached.

Purpose of Pioneers Europe and Pioneers Nederland

Pioneers Europe mobilizes teams to glorify God among unreached peoples by initiating church-planting movements in partnership with local churches.

Pioneers Europe has almost 30 long-term field workers from 7 countries in Europe who are serving on 4 continents and Pioneers Nederland has 10 field workers focused on projects in north Africa and the Middle East. Pioneers Europe and Pioneers Nederland are part of the international mission agency Pioneers and both sit under the Dutch Foundation Arabische Wereld Zending. This mobilization effort is carried out in conjunction with existing national partnerships and national mobilization gateways in European countries and by developing new national partnerships, national PIEU coordinators, and national mobilization gateways across the continent. The national mobilization offices/bases in these European countries are autonomous. Pioneers Europe will provide shared services and a forum for collaboration among the national PI mobilization gateways in Europe. Pioneers Europe acts as the mobilization office for those European workers who neither have access to a national partner nor a national mobilization office.

Pioneers Europe and Pioneers Nederland are part of Pioneers, the fastest growing international mission agency in the world with more than 3200 members serving in more than 100 countries.

Key Responsibilities of the Fundraiser

1. Vision:

Provide visionary and strategic leadership to Pioneers Europe and Pioneers Nederland fundraising.

- Develop and implement a Europe-wide fundraising strategy for PIEU and PINL office needs, PIEU and PINL field projects, Pioneers international needs, and other related projects.
- Provide fundraising guidance to developing mobilization gateways.

2. Managing:

- Manage PIEU and PINL fundraising strategy and implementation and manage team well, presenting a rolling three-year strategic plan and an annual activity plan and budget to the PIEU and PINL Directors.
- Periodically evaluate fundraising efforts of PIEU and PINL and adjust them accordingly in order to achieve the goals of the organizations.
- Administrate the Fundraising team well.

3. Fundraising:

- Develop fundraising efforts for all types of donors (donors, major donors, churches, organizations, grants).
- Coordinate fundraising efforts with other pertinent staff members.
- Develop the fundraising elements of the organization's communications channels (website, newsletters, annual reports, etc.).
- Organize fundraising events as well as events to engage with current donors.

4. Organize shared Resources:

Provide fundraising resources to be shared among the developing mobilization gateways of PIEU. This is done in order to mutually benefit as much as possible from what is already available within Pioneers regarding fundraising. Share experiences and ideas with other PI Mobilization gateways in Europe by participating in periodic meetings, either digitally or physically.

5. Provide support to PIEU and PINL field workers:

Provide advice to PIEU and PINL field workers about project fundraising strategy. Fundraise for field projects.

6. Finances:

Create and monitor the annual budget for fundraising activities and ensure cost effectiveness of activities.

7. Develop staff and build strong relationships with Fundraising consultants, other Pioneers Fundraising departments, and PIEU and PINL partners:

- Recruit and develop a team of staff, volunteers, consultants and partners as necessary. As far as the new staff are financially not self-supporting, the costs of these new persons will be totally related to the financial capacity of PIEU and PINL. Prayerfully identify and develop leaders within PIEU and PINL.
- Partner with the PIEU and PINL staff to fundraise for their areas of responsibility (e.g. Mobilization, Church Partnership, Member Care, etc.).
- Build relationships with fundraising vendors and consultants who increase PIEU's and PINL's effectiveness (including cost-effectiveness) and manage agreements and contracts.
- Collaborate with the Fundraising staff of other Pioneers offices worldwide and PIEU partners as much as necessary and possible.

8. Accountability:

Account for activities to the Pioneers Europe Director for PIEU activities and Pioneers Nederland Director for PINL activities by regular interaction and adequate oral and/or written reporting.

9. Fulfill all other requirements as made by the Pioneers Europe and Pioneers Nederland Directors:

Serve in excellence the purpose of PIEU and PINL.

Qualifications

- Relevant work experience and training
- Able to lead and entrepreneurial
- Works well in multicultural environments
- Works well in a team, including partnering across multiple organizational functions and collaborating with partners (mobilization, partnership development)
- Excellent written and oral communication in Dutch and English and (preferred) also another/other European languages
- Passionate about God's people giving their finances for furthering God's work among the unreached and able to inspire others to become financial partners
- A Christian and committed to PIEU and PINL vision, values, and guidelines
- Lifelong learner
- Solid foundation (or able to quickly gain this) in pertinent software/technology
- Also preferred: knowledge of Pioneers and mission sending from Europe and field work experience

Position Conditions

- Remuneration to be discussed

Information and Application

You can contact us for more information. You can apply by submitting a cover letter indicating your interest in working with Pioneers and the specific position you are applying for and a CV to either of the following:

Michael Wagner, Director of Pioneers Europe: mwagner@pioneerseurope.org, +31 35 2033021

Jacob Westland, Director of Pioneers Nederland: jacob@pioneersnederland.org, +31 6 52321763